The IDEAL TEAM PLAYER

TRICK LENCION

The Ideal Team Player Self Ranking Exercise

Name:

Step 1

Review the definitions of the three essential virtues of an ideal team player. For a more comprehensive description of the model, please reference pages 155-173 of the book.

HUMBLE

Ideal team players are humble. They lack excessive ego or concerns about status. Humble people are quick to point out the contributions of others and slow to seek attention for their own. They share credit, emphasize team over self and define success collectively rather than individually.

HUNGRY

Ideal team players are hungry. They are always looking for more. More things to do. More to learn. More responsibility to take on. Hungry people almost never have to be pushed by a manager to work harder because they are self-motivated and diligent. They are constantly thinking about the next step and the next opportunity.

SMART

Ideal team players are smart. They have common sense about people. Smart people tend to know what is happening in a group situation and how to deal with others in the most effective way. They have good judgment and intuition around the subtleties of group dynamics and the impact of their words and actions.



Step 2

Assess yourself according to the three virtues, ranking them in order of your strongest, next strongest, and weakest.

LOW (WEAKEST): ___



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(Continued from the previous page.)

Step 3

Share your ranking with the team and explain why you evaluated yourself the way you did. Then, split into pairs or groups according to your weakest virtue to brainstorm opportunities for improving in that area.

DEVELOPMENT PLAN:

Step 4

Report your simple development plan to the rest of the team.